

COMBINED

## PRODUCTION SALE

Selling 100 Head

AUGUST 1, 1981

Spanish Fork, Utah

Preview of horses July 31  
Celebrity entertainmentSale Manager:  
DEAN H. PARKER  
P.O. BOX 3266  
LOGAN, UTAH 84321  
801/752-7701

ROBERT REDFORD/KEN JOHNSON

With  
Guest Consignors:  
DUANE FLUCKIGER  
THANE E. LANCASTER  
DEAN H. PARKER

From Robert Redford's Double R Ranch

Doe's Gold Time  
1978 Mare—Bred to Peppy's Humo  
Sire: Doe's Gold Mine  
Dam: Rapid Lee  
Doe's Nug Bar  
1978 Gelding  
Sire: Doe's Rickshaw  
Dam: Banana LeeRapid Lee  
1971 Mare—Bred to Peppy's Humo  
Sire: Peppy's Humo  
Dam: Yellow Nutmeg  
Sugar Bee Star  
1978 Mare—Bred to Peppy's Humo  
Sire: Tuff Joe Jet  
Dam: Bee Bee Echole  
Doe's Gold Jet  
1979 Station  
Sire: Tuff Joe Jet  
Dam: Doe's Gold TimeMaggie's Tinky Cue  
1973 Mare—Bred to Peppy's Humo  
Sire: Tinky's Espada  
Dam: Maggie's Bay  
Doe Bee Good  
1975 Station  
Sire: Doe's Bee Bar  
Dam: Salin Bee  
Doe's Gold Jet  
1979 Mare  
Sire: Doe Bee Good  
Dam: Glennia DiamondTinky's Sherry  
1974 Mare—Bred to Peppy's Humo  
Sire: Tinky's Espada  
Dam: Tender's Image  
Doe's Les Time  
1975 Gelding  
Sire: Doe's Gold Mine  
Dam: Rapid Lee  
Doe Bee Penny  
1980 Mare  
Sire: Doe Bee Good  
Dam: Penny PopWith  
Guest Consignors:  
DUANE FLUCKIGER  
THANE E. LANCASTER  
DEAN H. PARKERCHAMPIONSHIP  
1980  
SA

From Ken Johnson's K&amp;K Quarter Horse Ranch

Dandy Bonanza King  
1979 Colt  
Sire: Beau Bonanza  
Dam: Pekey's Shady Lady  
Buzz Bar Kamie  
1980 Foal  
Sire: Buzz Bar  
Dam: DorelTippy Can Too  
1980 Colt  
Sire: Beau Bonanza  
Dam: Pekey's Shady Lady  
Unamed Colt  
1981 Colt  
Sire: Tru Tru  
Dam: Leo BobbieBobby Jo's Request  
1979 Foal  
Sire: Tippy Can Too  
Dam: Linda Lou San  
Unamed Foal  
1981 Colt  
Sire: Pekey's Shady LadyBoston Shady Lady  
1978 Mare  
Sire: Boston Mao  
Dam: Pekey's Shady Lady  
Unamed Foal  
1981 Colt  
Sire: Pekey's Shady Lady

From Duane Fluckiger's Horseshoe Stables

Shea Sure Hit  
1978 Dun Mare  
Sire: Men in Command  
Dam: Sporty Lady Bix  
Roxy O'Han  
1979 Sorrel Mare  
Sire: Triple's Image  
Dam: Partner's ChulaTee J Miss O'Hara  
1978 Chestnut Mare  
Sire: Keech Bee  
Dam: Flying Lady Jiggle  
Walla Be Snip  
1978 Chestnut Mare  
Sire: Walla Bonanza  
Dam: Ca's Little GalCrustybar Bob  
1977 Chestnut Gelding  
Sire: Crustybar  
Dam: Chokabobble  
Star Bright Key  
1979 Red Roan Mare  
Sire: Skope Star  
Dam: Red Key's AntHombre De Thirsty  
1971 Bay Gelding  
Sire: Hombre  
Dam: Miss Thrity Leo  
Show Be Step  
1975 Sorrel Mare  
Sire: Big Step  
Dam: Hud's Zen BeauSizzlin' Success  
1977 Bay Gelding  
Sire: Sizzlin' Something  
Dam: Miss Q8 Charm  
Otoe's Poco Miss  
1970 Dun Mare  
Sire: Big Step  
Dam: Poco Miss CapriSomethin' Powerful  
1977 Bay Gelding  
Sire: Somethin' Sonny  
Dam: Poco Poco Rowdy  
Dean's Miss Wings  
1979 Bay Foal  
Sire: True Roman  
Dam: Burning Wings by Burnt Sire  
She is an AAA State winner  
Heller champion.

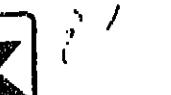
From Dean H. Parker's Logan River Ranch

Dry Cutta  
Rose Grey 2-year-old Filly  
Sire: Doo O'Lea  
Dam: Terry Chey by King Fritz  
Bred to be a future cutting champion.1981 Unnamed Foal  
Sire: Dry Dog  
Dam: Princess Ann by King Fritz  
She is an AQHA Champion and an  
AQHA Champion producer.1980 Foal  
Sire: Doo's Mallock  
Dam: One Deck  
Doo Bar & Stan Deck cross.Twelve Gage Jane  
1980 Foal  
Sire: Mr. Gunamoke  
Dam: Miss Merri 8  
60 days riding by Randy Charlier by  
sire line.Filly Devine  
1980 Foal  
Sire: Mr. Gunamoke  
Dam: Jane's Request by King Request  
and out of Poco Jane Gunamoke  
and Poco Tim's CrossOne Deck  
Sire: Star Deck  
Dam: Tex Rock  
Sire in foal to Nu BarTee J Monkey Bee  
1980 Grey Stallion  
Sire: Jockey Bee  
Dam: Ro Anna Scooter  
A halter stallion debut.Close Attention (a full brother  
to Little Town)  
1980 Sorrel Stallion  
Sire: Buzz Bar  
Dam: White River by Custer Rebus  
and out of LeekinAzure Bar Buzz  
1980 Sorrel Stallion  
Sire: Buzz Bar  
Dam: Funny Face Nita by Azure Te and  
out of Leontine Bar.  
Leontine Bar is the dam of Jet On.Dean's Miss Wings  
1979 Bay Foal  
Sire: True Roman  
Dam: Burning Wings by Burnt Sire  
She is an AAA State winner  
Heller champion.

From Thane E. Lancaster's Quarter Horses, Inc.

Buckshot Skip  
1980 Sorrel Stallion  
Sire: Beau Bonanza  
Dam: Skippy's Duster by Starduster  
A beautiful colt with a world of promise.Christi Dell  
1980 Sorrel Mare  
Sire: Dell's Jigga  
Dam: Sizzlin' Time  
A reserve grand champion mare. She  
is show ROM with points in 4 events  
6 Halter, 7 Trail, 21 Western Pleasure,  
1 Hunt Seat, 1 Spur Seat to Tru Tru.

Sire: Mr. Gunamoke

Lola Bright Grola  
1978 Chestnut Mare  
Sire: Dell's Jigga  
Dam: Sizzlin' Time  
A reserve grand champion mare. She  
is show ROM with points in 4 events  
6 Halter, 7 Trail, 21 Western Pleasure,  
1 Hunt Seat, 1 Spur Seat to Tru Tru.Moana Anette  
1977 Bay Mare  
Sire: Bright Red  
Dam: Leona Grola  
Sire: Bobby Bar Money  
Dam: Thonet  
Sire in foal to Winning Song.Sandi Bar Money  
1971 Bay Mare  
Sire: Bobby Bar Money  
Dam: Hi Bar Sheet  
Sire in foal to World's Champion  
Halter stallion, Beau's My Daddy.Daddy's Sweet Echo  
1980 Chestnut Foal  
Sire: Beau's My Daddy (World's  
Champion Halter stallion)  
Dam: Child's Cheeks  
Here's one bred to be a champion  
halter mare and looks like she could  
well be.Bambi Bank  
1977 Red Roan Mare  
Sire: Ben's Badger  
Dam: Tequie Lady  
A nice 2-year-old filly that could go  
to the top.Westernization of Ja-  
panese people's eating  
habits will persist through  
the next decade, although  
the pace will be slower  
than the past 10 years, a  
recent government report  
said.During the past 10  
years, urban residents  
have rapidly switched  
their intake to bread and  
meat, while eating less  
rice and fish, Japan's  
traditional staple food,  
said the report.In 1990, noted the  
report, compiled by the  
Ministry of Agriculture,  
Forestry, and Fisheries  
(MAFF), peaked in urban  
areas, where there has  
actually been a decrease in  
bread and meat consumption.However, rural areas  
have yet to experience the  
change, the report said.  
Both grades connote a  
quality product and more  
over, the chains can offer  
a price advantage, es-  
pecially between the twoAs exports involve more  
farmers and agribusines-  
siness, banks will provide  
the bundle of services  
required to initiate and  
consummate the transac-  
tions, Minger said. These  
services will come about  
(Continued on page 7)DEAN H. PARKER THANE E. LANCASTER  
& ASSOCIATESCattle-on-feed report predicts  
marketings will increase 7%

## Comments

Cattle feeders are expected to market 6.14 million head of cattle during the July through September quarter, 7% more than during the same quarter a year earlier, USDA said in its cattle-on-feed report.

The July 1 cattle on feed inventory included 6.20 million steers and steer calves, 1% less than on July 1, 1980, USDA said. This is the smallest July 1 number on feed since 1975.

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Believe it or not, we have a beef price war going on here in Denver between two rival grocery store chains—Safeway and King Soopers. Both are offering two grades of beef, Choice and Good with large price reductions on both. During this last month these stores were marking down a wide variety of red meat cuts almost daily.

Both steer and heifer numbers in lighter weight groups were considerably lower than last year, while the number of cattle in heavier weight groups posted an increase over a year ago.

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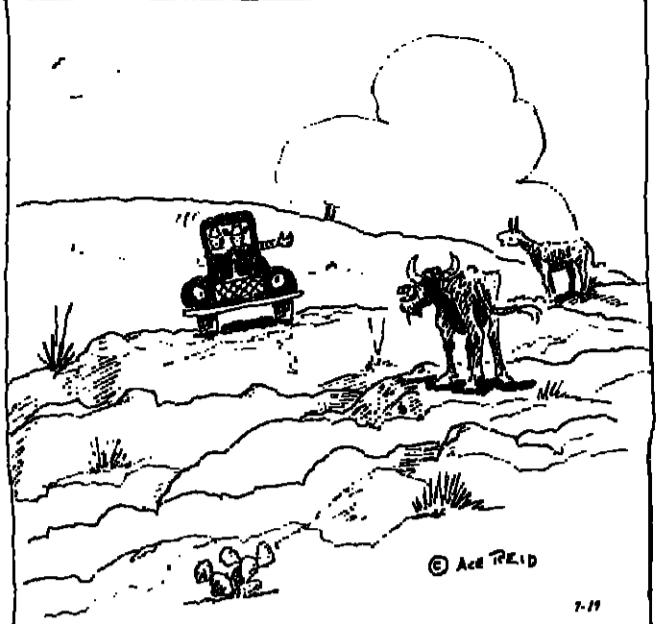
Both steer and heifer numbers in lighter weight groups were considerably lower than last year, while the number of cattle in heavier weight groups posted an increase over a year ago.

Cattle placements during the April through June

Cattle

## COW POKES

By Ace Reid



"Wu this is it, we have got to rob a bank 'er steal a feed store!"

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### ... SHORT CUT TO PROFITS

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BY THE WORD: \$5.00 per word insertion with a 10% discount if ad is ordered for 3 issues. 15% off the discount is ad is ordered for 6 issues. Include name and address in word count. Count as one word each initial, abbreviation, whole number and phone number. Hyphenated words as two. Minimum charge of \$7.00.

BY THE INCH: \$2.00 per column inch per insertion with a 10% discount if ad is ordered for 3 issues. 15% discount is ad is ordered for 6 issues.

NO CASH DISCOUNT FOR PAYMENT IN ADVANCE FOR EITHER WORD OR DISPLAY ADVERTISING.

MAD RATES: \$1.00 more per insertion for having a bold face head and your signature set in bold face type. Words only.

#### CONDITIONS

BLACK & WHITE ads only. No photographs or reverses.

EMPLOYMENT WANTED ads must be paid in advance.

DEADLINE: 10:00 a.m. Tuesday for issues mailed Friday and later the following Monday.

LIAILITY: Advertiser is liable for content of advertisement and any claims arising therefrom made against the publication. Publisher is not responsible for errors in phone copy. Publisher reserves the right to refuse any advertising not considered in keeping with the publication's standards.

COMMISSIONS: Classified advertising is NOT agency commissionable.

### WESTERN LIVESTOCK JOURNAL

Barbara Wyckoff—Ext. 47

Classified Ad Mgr.

PHONE: 303/823-2800

DO NOT PHONE in response to blind ads. Advertisers' names and locations are confidential. When showing Ad Dept. No on your envelope and your reply will be promptly forwarded.

#### CLASSIFIED INDEX

1 Employment Wanted

2 Help Wanted

2A Distributors Wanted

2B Custom Services

3 Cattle Markers

3A Livestock Brands

4 Semon

5 Cattle

5A Livestock Equipment

6B Exotic Animals

6C Goats and Sheep

7 Hogs

7A Poultry

8 Horses, Jacks, Mules

8A Horsemen Supplies

9 Dogs

10 Auctions

10A Auctioneers

11 Livestock Wanted

12 Fasolos

13A Retirement Properties

13B Farm and Ranch Appraisal

Management

140 Storage Space for Sale

150 Appraisers

151 Farms, Ranches for Sale

152 Ranches for Rent or Lease

153 Ranches or Pasture Wanted

154 Real Estate for Trade

155 Pasture Available

156 Hay, Feed, Seeds

157 Business Investments

158 Livestock Loans

159 Loans

160 Livestock Insurance

161 Machinery

162 Flock Posts

163 Building Materials

164 Pipe, Irrigation Supplies

165 Schools

166 Trucks and Autos

167 Trailers

168 Lost and Found

169 Women's Interest

170 Vet Supplies

171 Miscellaneous

172 Travel

#### EMPLOYMENT-WANTED

1 WORKING POSITION with responsibility. Sheep, cattle or diversified ranch. Degree Animal Science. Minor Ag Economics. Experience with references. Write Ad Dept. 503/773-6589.

#### HELP WANTED

1 HORSEMAN for Quarter Horse

ranch. Feeding, cleaning, start-

ing colts. Progressive position for

young market. Eastern Range.

357 Young Rd., Modesto, CA

95314. Write Ad Dept. 503/773-6589.

2 WORKING POSITION with

responsibility. Sheep, cattle or

diversified ranch. Degree Animal

Science. Minor Ag Economics.

Experience with references.

Write Ad Dept. 503/773-6589.

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Experience with references.

Write Ad Dept. 503/773-6589.

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Science. Minor Ag Economics.

INTERMOUNTAIN  
Farms and RanchesINTERMOUNTAIN  
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Farms and RanchesMOUNTAIN  
Farms and Ranches

1,700 PAIR, 2,000 deeded acres, \$3,400,000  
SUN VALLEY RANCH, 950 acres, \$2,375,000  
800 PAIR, 3,000 SHEEP, 11,700 acres, \$2,000,000  
550 PAIR, 920 deeded acres, \$1,250,000  
400 PAIR, 1,300 deeded acres, \$900,000  
300 PAIR, 980 deeded acres, \$600,000  
210 PAIR, 280 deeded acres, \$400,000  
100 PAIR, 150 deeded acres, \$225,000  
Jerry Worley, 208/336-3333  
FENWICK REAL ESTATE, Boise, ID 83702

**BLIND BOX ADVERTISERS REMEMBER TWO THINGS**  
1. In the copy of your advertisement be sure to include WRITE AD  
DEPT. c/o WLJ—which counts as 5 words.  
2. ALSO include \$2.00 PER INSERTION for cost of forwarding re-plies.

## NEVADA CATTLE EMPIRE

2,600 Mother cows on year-round basis. More than 21,000 deeded acres. 1,475 acres arable, 1,200 acres meadow ground irrigated from stream as well as 7, high producing wells. 45,000 acres railroad lease. 5 sets of headquarters. Excellent improvements, modern homes in picturesque setting. Outstanding horse training facilities. Large show barn and working arena. Minimal winter feeding. Lots of early spring feed, high mountain summer range. Winter ranges adjacent to main ranches. Potential unlimited for ranch and range improvement. \$5,450,000. Terms to qualified buyers.

## RANCHERS REALTY

Rox 420, Elko, NV 89001  
CALL: 702/738-9881, evenings and weekends, 702/738-4482

## NORTHERN NEVADA CATTLE RANCH

Approximately 7,720 deeded acres, 1,735 irrigated by creek through part of the ranch. FREE WATER. Private BLM and forest permit for 2,000 A.U.s. Permit joins deeded land. No trucking. Excellent range. Good winter range on deeded land. This low cost operating ranch was established in 1884. \$2,125,000. 20% down and seller financing.

## JOHNSON &amp; SMITH, REALTORS

Brokers  
Don M. Johnson • Don R. Johnson  
P.O. Box 642, Nampa, ID 83691  
PHONE: 208/487-4456; 488-0491; 888-7018  
Floyd R. Johnson, Broker  
355 Genry Way, Suite C, Reno, NV 89502  
PHONE: 702/825-7126; 482-6238

## MULESHOE RANCH

One of Idaho's best ranches with mostly deeded summer range on Bennett Mountain and low elevation winter on the Snake River at Hammett. 800 head, feedlot, 480 wet acres, excellent owners home plus 3 others, easy trail to summer country. Don't wait on the \$2,000,000 with owner financing.

## ROW CROP \$1,500 PER ACRE

Also, 840 acre row crop ranch at Burley, 610 acres wet, priced to sell: \$965,000 with owner financing.



**ROBISON REALTY, INC.**  
Bill Knipe, AFLM  
Don Withers, CRA  
P.O. Box 988  
Boise, ID 83701  
PHONE: 208/345-5183  
"Since 1944"

## Remember to use the MINI AD DISPLAY

**MDM rate:**  
\$1.00 more per insertion to have your ad have some of the advantages of the classified regular display ad.  
Write the word MAD on your ad order copy, underline the words you prefer in boldface, count the words, figure the cost and add \$1.00 per insertion to take advantage of going MAD.

**Western Livestock Journal's CLASSIFIED CORRAL Handy Order Form.**  
Mail this coupon to: The Classified Corral, 4th Floor, Livestock  
Exch. Building, Denver, CO 80216.

Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Run this ad \_\_\_\_\_ times under (choose category number) \_\_\_\_\_ classification.

MDM rate: \$1.00 more per insertion. Check here if MAD is desired.

Blind Box Advertiser—Add \$2.00 per insertion for forwarding of replies.

Please include telephone area code and zip code  
if phone and address appear in ad.

Use for worded copy only—Per insertion

10% ad in scheduled for 3 or more times. 15% if ad is scheduled for 6 or more times.

DISCOUNTS  
10% ad in scheduled for 3 or more times. 15% if ad is scheduled for 6 or more times.WANTED  
15WINTER PASTURE for 150 cows  
in northern California. 918-385-3858.

NORTHWEST REAL ESTATE

An part payment on an older,   
Desirable, suburban, 4 bedroom

home with tremendous view of

city and mountain. Asking

\$25,000. OWC balanced. Bed

building site with water. Bed

894, Westminister, CO 80238.

NEED TO LEASE: Ranch for

1,500 to 2,000 cow year around

with no winter feeding. Prepared

to buy cows on ranch and pay

cash fee. Write Ad Dept. 602/670

602/577-0909. Phone: 602/348-7210.

EXCELLENT PASTURE avail-

able for 1,000 to 1,500 head

of cattle. Located in northern

Nevada, southern Idaho or

eastern Oregon. Send inquiries to

Ad Dept. 602/670.

FREE: 31 1/2 page SUMMER

catalog describes over 2,000 top

values in 48 states.

UNITED FARM

AGENCY

1356 L.J.S. Colorado Blvd

Bldg. D, Suite 322

Denver, CO 80222

Phone: TOLL-FREE

800/821-2800

Agricultural and Land Dev.

San Francisco, California

Phone: 415/622-2323

FAX: 415/622-2323

CLIP AND MAIL

12,000 Acre Ranch

In The Black Hills.

South Dakota plant also has 20,000

acres forest land service grazing permit

and 1,200 acre BLM permit. All in

one huge block. 120 acre in hay,

good native pasture, fenced and

cross-fenced. 18 miles of tail pipe

meets all depth requirements.

Permanent water tanks, springs,

wells. Abundant wildlife. Old rock

ranch, home, sheds and corrals

80 miles Rapid City, \$2,400,000.

\$688,000 down, owner financing

at 8% annual percentage rate.

FREE: 31 1/2 page SUMMER

catalog describes over 2,000 top

values in 48 states.

WANTED

Have client for eastern Oregon

ranches. Prefer deeded range

land or mostly deeded.

Also

Have client for 500 head south-

western Idaho summer range.

Broker coop, invited.

ROBISON REALTY, INC.

P.O. Box 988

Boise, ID 83701

Phone: 208/345-5183

FAX: 208/345-5183

CLIP AND MAIL

Three forces to have impact  
on ag lending, report bankers

(Continued from page 1)

quickly if the Trading  
Company Act becomes law.Finson agreed that many  
existing agricultural financial  
trends will continue and  
accelerate in the future.  
Agricultural capital needs  
will increase because of  
greater unit size and more  
sophisticated, automated  
equipment, he said. Profit  
margins will continue to  
narrow.Deregulation of the banking  
industry, provided for in the  
1980 Depository Institutions  
Deregulation and Monetary  
Control Act, will enhance the  
ability of agriculture bankers to  
compete for capital and to meet  
the changing needs of agriculture,  
Finson said.They were also optimistic  
about banking in the  
agricultural sector in coming  
months because of expected  
profitable crop and livestock  
prospects late this year. Most optimism  
was expressed for the  
mid-1980s, when banking  
deregulation will be in its  
final stages and prospects  
for improved U.S. and world  
economies are brighter.Banks will also supply  
supporting services such as  
computerized accounting  
systems, marketing information  
and plans, investment and  
estate planning counsel and  
new approaches to finance  
and ownership through trusts,  
corporations, partnerships, joint  
ventures, or cooperative  
approaches with other farms.The reports weight  
breakdowns were disappoint-ing to most of the analysts.  
The 900- to 1,098-pound steer  
category, at 112% of a year earlier,  
and the 700- to 899-pound  
heifer category, at 104% of  
last year, indicated that fed  
cattle markets will be  
"bunched" in late July and  
August, Tippens said. Conversely,  
fewer cattle than expected will be  
available in fourth-quarter  
fed cattle prices, he said.Despite certain friendly  
reporters, the report was not  
all that friendly. Greg  
Schimkat, Victor Co. analyst,  
said the lower placement  
figure is an indication that  
the cattle feeding industry is  
in a demoralized state, as the  
financial conditions of feedlots  
worsen, he said.The report will be  
negative for cash prices the  
next 90 days, Schimkat said.  
Prices will bottom by Oct. 1,  
with Choice steers averaging  
\$83.00 to \$64.00 per cwt.  
then, Panhandle basis. Fed  
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